

# BAR BULLETIN

**Volume XXXIII  
Number 3**

**May-  
June 2008**

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See Flyers Inside for  
Event Details and  
Registration Information

Preregistration required  
for all NPBA Events.  
Call 622-3152.

## **PRESIDENT'S MESSAGE**

"Do You Know Me?" Some of you may remember that phrase used by American Express in television commercials in the mid-seventies. The person was not always recognized until the name was printed on the card. In those commercials, it was always the face first and then the name. For me, placing a name with a face has always been important.

But of course just seeing a name with a face is not the same as meeting someone in person, just as an email is not the same as a telephone call. An email is often just a message without a voice or a face to recognize. For me, I would much rather speak to someone in person than communicate either by email or on the phone. With today's hectic pace, those opportunities seem to be diminishing. It takes time and effort to move beyond electronic communications, but it can be worth the effort.

Unless I were speaking with you face to face, it is unlikely that I would tell you that my oldest son is just finishing his first year of law school; or that I have a daughter who works in a firm that has nearly 1000 lawyers; or that my youngest son is graduating from my alma mater and appeared live on national television last year. I would want to know about you also and your family, your job and your experiences.

We are limited by demanding schedules that leave little room for casual downtime or idle conversation. It is common to hear someone say that there is just not enough time. I use that excuse to rationalize my inability to exercise on a regular basis. With the same twenty-four hour day, it really is just a matter of priorities. I remember an associate in my office some years ago telling me he couldn't take time to go with me to a bar luncheon. That was depressing. Whose priorities were controlling that decision?

When I started practicing law over thirty years ago, joining the local bar association was routine. As a young lawyer, it was expected of me. My senior partners told me it was the easiest way to meet other lawyers and judges and that I should take time to participate in bar related activities. It was an opportunity for me to meet colleagues on a personal rather than professional level. I think participation in the local bar association is still important and I would like to find ways to move it up on the priority ladder for each of you and your firms.

One way to get participation is to ask for it. I doubt I would have been on various local boards unless someone had asked me to join. So I will be asking some of you to help us out. We need participation on committees to help us carry out the mission of the bar. Of course it is perfectly acceptable to sign up too, by checking your preference on the dues statement if you haven't already sent yours in.

The coming months will be filled with Olympics and politics on TV, but there will also be opportunities to weigh in on needed courthouses in Norfolk and Portsmouth as well as reflecting



**John L. Deal**

(continued on page 2)

**Annual Dinner Meeting**  
Wednesday, May 14, 2008  
Social Hour 6:00 PM • Dinner 7:00 PM  
Norfolk Yacht & Country Club  
**Legal Guide to Pleasure Boating**  
Thursday, May 22, 2008 • 2:00 - 5:00 PM  
Norfolk Yacht and Country Club  
3 CLE Credits

**Young Lawyers Section Golf Tournament**  
Thursday, June 26, 2008 • 12:45 P.M.  
Bide-A-Wee Golf Course

**Mediation Tactics CLE Seminar**  
September 11, 2008 • 1:00 - 4:30 PM

**Limited Liability Companies CLE Seminar**  
October 9, 2008 • 1:00 - 4:30 PM

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### (PRESIDENT'S MESSAGE CONTINUED)

on the legal battles of Massive Resistance which ended in court fifty years ago this January. There are committees which will give you plenty of opportunities to give back to the community which is something that all lawyers should strive to do. Like doctors, we are in a profession that seeks to help people, whether for a fee, pro bono, or in a volunteer activity. When you volunteer your time for a worthy cause, the hours you put into it are returned many times over with the satisfaction of what you do.

Come join us at the Annual Meeting on May 14 and plan to attend as many bar activities as possible. I appreciate the opportunity to be President of the bar and I look forward to meeting many more of you in the coming year. And one other thing, my wife and I met in the third grade. There, now you know just a little bit more about me.

## TOM BERKLEY TO RECEIVE WALTER E. HOFFMAN COMMUNITY SERVICE AWARD

The Walter E. Hoffman Community Service Award recognizes a young lawyer who has distinguished himself in personal service to the community and to honor the memory of one of our most distinguished judges and former president of this Association. The Award is named for the Honorable Walter E. Hoffman who served as a United States District Judge for the Eastern District of Virginia for many years. Judge Hoffman helped initiate the "rocket docket" system that made the Eastern District of Virginia one of the most efficient federal courts in the country. In 1983, the United States Congress renamed the Federal Courthouse the "Walter E. Hoffman United States Courthouse."

The award criteria require that the recipient be an active practicing member of the NPBA, less than forty years of age and an active contributor to the community with an emphasis on volunteer work.

The recipient of the 2008 Walter E. Hoffman Community Service Award is Thomas Berkley. Tom is an attorney with Vandeventer Black with a civil and administrative litigation practice in maritime, labor and employment, suretyship and general litigation matters.

Tom earned a B.A. from the University of Virginia, which provided him the opportunities to complete programs at the University of London and the McIntire Business Institute. He earned a J.D. from The College of William & Mary School of Law. Tom served as a Law Clerk to the Honorable Lydia C. Taylor, Norfolk Circuit Court. He is licensed to practice in Virginia and is a member of the Norfolk & Portsmouth and Virginia Bar Associations and the Virginia State Bar. He is admitted to practice in the state and federal courts of Virginia and federal administrative forums along the East Coast.

Tom completed the Leadership Hampton Roads program in 2004. Since then, Tom has served on the Board of the Virginia Zoo, where he devotes much of his volunteer time. In the past four years, he has served on the Development Committee, the Administration and Operations Committee and the Executive Committee. He chaired the Rhino Rumpus fund-raising event, raising approximately \$27,000, including sponsorships. He served on the architect selection committee for the zoo's current multimillion dollar expansion. Tom currently serves as Executive Secretary on the Board of the Virginia Zoological Society.

In addition to his work with the zoo, Tom has devoted his volunteer energies to the United States Optimist Dinghy Association for weeklong youth regattas at the national and east coast championship levels, the Carter Gunn Memorial Stress Buster, the NEST homeless support program with the Church of the Good Shepherd, and the Norfolk Academy Alumni Association.

Prior recipients of this important award include:

Shawn Voyles  
Tricia Batson  
Virginia Van Valkenberg  
James R. Harvey

Jeffrey L. Stredler  
Richard H. Ottinger  
Angelique Pitchford  
David A. Buzard  
Kamala H. Lannetti

Neil L. Rose  
Dawn M. Peters  
Patrick C. Devine, Jr.  
William F. Devine



Tom Berkley

In 2008, Tom Berkley joins this illustrious group. The Hoffman Award will be presented at the Annual Meeting of the Association, Wednesday, May 14, 2008.

*Thank You*

## 2007-2008 FRIENDS

(as of April 23, 2008)

### Platinum \$1000.00+

NPBA Young Lawyers Section  
Vandevanter Black LLP

### Gold \$500.00+

Breit, Drescher & Imprevento, P.C.  
Kaufman & Canoles, P.C.  
Taylor and Walker, P.C.  
Willcox & Savage, P.C.  
Williams Mullen  
Wolcott Rivers Gates

### Silver \$250.00+

Alan D. Albert  
Honorable Joseph P. Massey  
Shapiro, Cooper, Lewis & Appleton, P.C.  
Samuel I. White

### Bronze \$100.00 – \$250.00

H. Lee Addison, III  
S. Beryl Adler  
Sarah Allgeier  
Susan C. Alper  
Claude W. Anderson, Jr.  
Michelle J. Atkins  
Jon M. Babineau  
Bangel, Bangel & Bangel, L.L.P.  
Stanley G. Barr, Jr.  
Donna Bausch  
Beth Hirsch Berman  
Bertini, O'Donnell & Jochens, P.C.  
Bruce T. Bishop  
John W. Bonney  
James Boyd  
Robert Boyd  
Gary A. Bryant  
Christine H. Buchanan  
Stephen J. Burgess  
David A. Buzard  
Duncan Byers

F. Sullivan Callahan  
James L. Chapman, IV  
John A. Coggeshall  
Mary Commander  
Tom A. Connor  
Timothy A. Coyle  
Halbert T. Dail  
Honorable Mark S. Davis  
Terry H. Davis  
John L. Deal  
Susan Donner  
Thomas A. Dyar  
Reid Ervin  
Philip R. Farthing  
Michael F. Fasanaro, Jr.  
Marie A. Finch  
John R. Fletcher  
B. Cullen Gibson  
Richard S. Glasser  
J. Roger Griffin, Jr.  
Edward F. Halloran  
Hampton Roads Chapter of the  
Association of Legal Administrators  
Andrew J. Huige  
Honorable Marc Jacobson  
Kass Law Firm, P.L.C.  
Ray W. King  
Pam Klavenski  
Montgomery Knight, Jr.  
Nicole Lang  
William A. Lascara  
Honorable Joseph A. Leafé  
Angelica and Henry Light  
Honorable Everett A. Martin, Jr.  
Howard W. Martin, Jr.  
Vincent Mastracco, Jr.  
Honorable James S. Mathews  
David M. McCormick  
Thomas F. McPhaul  
James A. Metcalfe  
Daniel J. Miller  
James L. Miller

Robert C. Miller  
William H. Monroe, Jr.  
Susan G. Moritz  
R. Wayne Nunnally  
Robert C. Nusbaum  
John E. Pappas  
Mark D. Perreault  
Michele Peters  
David Pierce  
Anita O. Poston  
Honorable William T. Prince  
Palmer S. Rutherford  
John M. Ryan  
Sacks & Sacks, P.C.  
Toy D. Savage, Jr.  
John S. Shannon  
Jennifer T. Stanton  
Edward S. Stein  
Michael L. Sterling  
Honorable F. Bradford Stillman  
Stephen E. Story  
Jeffrey A. Swartz  
Honorable Norman A. Thomas  
Jon Thornton  
Tinkham & McLemore, P.C.  
Jeanne Ullian  
Guilford D. Ware  
Weinberg & Stein  
Michael S. Weisberg  
Honorable Alfred W. Whitehurst  
Jay F. Wilks  
Peter G. Zemanian

### Additional Contributors

Lamont Maddox  
Willard Moody, Sr.  
William T. Mason  
Honorable Leonard Sachs  
Honorable Louis A. Sherman  
Robert P. Stenzhorn  
Mark F. Williams

## WELCOME NEW NPBA MEMBERS

### Regina F. Amick

Wolcott Rivers Gates

### Karen M. Crowley

Marcus, Crowley & Liberatore, P.C.

### Keith C. Cuthrell

Willcox & Savage, P.C.

### Matthew M. Dudley

Willcox & Savage, P.C.

### Matthew Hahne

The Boleman Firm

### Tasos Galiotos

Willcox & Savage, P.C.

### Kevin W. Grierson

Willcox & Savage, P.C.

### Henry J. Huelsberg, III

Willcox & Savage, P.C.

### Kevin L. Keller

Willcox & Savage, P.C.

### Joseph T. Liberatore

Marcus, Crowley & Liberatore, P.C.

### Kira A. Ligato

Clarke, Dolph, Rapaport, Hull,  
Brunick & Garriott, PLC

### Thomas M. Lucas

Willcox & Savage, P.C.

### Gregory D. Lydon

Willcox & Savage, P.C.

### James P. Magner

Rutter Mills LLP

### James L. Pedigo

HarbourLaw, P.L.C.

### David Ratz

McKenry, Dancigers, Dawson & Lake, P.C.

### Nathaniel P. Tyler

Willcox & Savage, P.C.

### Jeffrey G. Ullrich

Willcox & Savage, P.C.

### Jean M. Walker

Kalbaugh, Pfund & Messersmith, P.C.

### Laura Turnmire

Regent University Law Student

## NPBA FOUNDATION NEWS

By James R. Harvey • President, NPBA Foundation

It is my guess that many bar members may not always remember that the Norfolk & Portsmouth Bar Association Foundation is an active resource providing aid and promoting the virtues of the legal profession in Hampton Roads. The Foundation is currently reviewing scholarship applications, which includes an essay on topical legal and constitutional issues, to be awarded at the Bar Association's Annual Meeting. We are proud to have rewarded and aided bright local minds with an interest in the law to attend schools such as Georgetown, Harvard, Virginia, William & Mary and The Wharton School in the past four years. We also support the VSB Young Lawyers Conference Minority Pre-Law Conference, the presentation of the Magna Carta last year, as well as The Law School for Journalists program at Regent University School of Law.



James R. Harvey

While we are proud of the continued growth of the Foundation, we remain in need of contributions and Fellows so that we can sustain our important mission. The best and easiest way to participate is by contributions on your dues statement for the Bar Association. Show your commitment to the local legal community by becoming a Foundation Fellow at levels starting at \$600 over 2 years. We are also the perfect orga-

nization to receive donations in memoriam for someone who has devoted themselves to the legal profession and the rule of law.

Finally, I take great pride in recognizing Bob Powell for his continued support of the Foundation. While he would shun such attention, his spirit and generosity are exemplars for how participation in the Foundation reaps its rewards. Not only does he graciously continue to support the Foundation financially, he has chaired our scholarship committee for the past two years, served as Secretary and been instrumental in finding other key supporters for the Foundation. The Foundation thanks Bob for his continuing and dedicated commitment.

For more information on how you can be a part of the Foundation, please contact Jim Harvey at 446-8518 - [jharvey@vanblk.com](mailto:jharvey@vanblk.com) or Donna Bausch.

### MICHAEL F. FASANARO, JR. IS THE 2008 RECIPIENT OF THE NPBA EGGLESTON/I'ANSON PROFESSIONALISM AWARD

This award recognizes a member of the Association who, throughout his legal career, has exemplified the concept of professionalism and served as a role model for other members of the bar. The award recognizes and honors personal and professional qualities, reputation and conduct, as well as traits of honesty, integrity and fairness. It is intended to be awarded to one who has demonstrated respect for the law, the judicial system and the legal profession. The award is the Association's most prestigious, named for the two former Chief Justices of the Supreme Court of Virginia hailing from Norfolk and Portsmouth, Lawrence W. I'Anson and John W. Eggleston.

As his letter of nomination states, "Mike Fasanaro is a person of impeccable moral fiber, decency, honesty and integrity. He is the epitome of what an attorney should be, as he always adheres to the highest ethical standards. Mike treats every person he encounters with the utmost dignity and respect, without regard to race, social status or position in relation to the Court."

After receiving his law degree from St. John's University School of Law, Fasanaro commenced the practice of law in 1959 as a Navy Judge Advocate. He once served as commanding officer of the Naval Legal Services Office at Norfolk Naval Station. He



retired in 1980 and entered the private practice of law. Now, as a retired Captain, Fasanaro renders assistance to our large local military legal community on a regular basis. He and his wife Donna, pictured above, will celebrate their 20th anniversary in June.

Fasanaro devotes a great deal of time to mentoring junior counsel. He has been a Norfolk Commissioner in Chancery for many years and has served on the Second District Disciplinary Committee of the Virginia State Bar and the NPBA Fee Dispute Resolution Committee.

Among other high profile matters such as two pending capital murder cases in Virginia Beach and Accomack, Fasanaro served as counsel for Arthur Whitfield, who was exonerated by DNA evidence after serving nearly 22 years in prison for two rapes he did not commit.

After nearly 50 years at the bar, Fasanaro has earned the universal affection and respect of his colleagues, clients and adversaries alike.

Fasanaro joins the following prior recipients as the tenth honoree of the Eggleston/I'Anson Professionalism Award:

**Francis N. Crenshaw**

Crenshaw, Ware & Martin, P.L.L.C.

**Jack Greer**

Williams Kelly & Greer

**Robert C. Stackhouse**

Stackhouse, Nexsen & Turrietta

**John M. Ryan**

Vandeventer Black LLP

**Guilford Ware**

Crenshaw, Ware & Martin, P.L.L.C.

**Hal Juren**

Norfolk City Attorney's Office

**Charles Tucker**

Vandeventer Black LLP

**Montgomery Knight, Jr.**

Williams Mullen

**Thomas F. McPhaul**

Williams Mullen

This award will be presented at the Association's Annual Meeting on May 14, 2008.



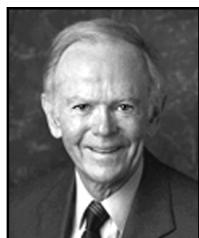
## JOSHUA P. DARDEN, JR. TO RECEIVE NPBA LIBERTY BELL AWARD

Joshua P. Darden Jr. of Virginia Beach has spent his adult life working tirelessly to improve community life – from education to civic leadership. Because of his efforts, he has been selected as the 2008 recipient of the Liberty Bell Award from the Norfolk Portsmouth Bar Association. For 50 years this award has recognized a non-lawyer whose extraordinary efforts and selfless contributions to the local community have strengthened the effectiveness of the American system of justice.

The Liberty Bell Award is presented to an individual who:

- promotes a better understanding and appreciation of the rule of law
- encourages a greater respect for law and the courts
- stimulates a sense of civic responsibility
- contributes to the effectiveness of our institutions of government.

Josh Darden is president of Darden Properties Inc. and is the former owner of Colonial Auto Group, which was named *Time* magazine's National Automobile Dealer of the Year. Throughout his adult life Darden has applied his talents to many civic endeavors that have enriched community life in the region. Over the years Darden has led initiatives that improve



Joshua Darden

educational opportunities, enhance the economy and bring people of varied backgrounds together.

Education has been one of Darden's prime focuses. He is a co-founder and director of the ACCESS College Foundation, which has made higher education possible for more than 60,000 public school students across South Hampton Roads. He has served as rector of the University of Virginia and chaired its capital campaign. He was president of the Norfolk Academy board.

Improving community engagement is another of Darden's main interests, which led him to help found the CIVIC Leadership Institute, where he serves on the board. He chairs The Norfolk Foundation board and serves on the Virginia Commission on Higher Education Appointments. He previously served on the boards of Norfolk International Terminals, Norfolk Gen-

eral Hospital, Hampton Roads Partnership, Greater Norfolk Corporation, Chrysler Museum, Colonial Williamsburg Foundation and United Way of Southeastern Virginia.

The Bar Association joins other organizations in honoring Darden's efforts to build a better community. In 2007 he became the first recipient of the CIVIC Leadership Institute's Darden Award, which is named for him. He has also won the Old Dominion University Regional Service Award, the Alexis de Tocqueville Award from the United Way and the Norfolk Cosmopolitan Club First Citizen Award.

The Virginian-Pilot once wrote that Darden "gets things done, works hard and stays out of the limelight...public service is in his genes." Colgate Darden, his uncle, was governor of Virginia from 1942 to 1946 and president of the University of Virginia from 1947-1959. Darden's father, J. Pretlow Darden Sr. was a member of Norfolk City Council from 1946-1950. He served his last year as mayor on a platform of cleaning up slums and wiping out corruption.

In this, the 50th anniversary year of the Liberty Bell Award, we honor Joshua P. Darden Jr. for his life well lived that sets a shining example of civic responsibility under the rule of law.

### COURT NEWS

The **Norfolk Juvenile and Domestic Relations District Court** will have one court available for arraignments and emergency cases only on the following dates. Please mark your calendars accordingly.

**July 28, 29 & 30, 2008**

National Council of Juvenile & Family Court Judges Conference

**August 11, 12 & 13, 2008**

Judicial Conference

**September 25, 2008**

Training

The **National Council of Juvenile and Family Court Judges** will be holding their 71st Annual Convention in Norfolk July 27-30, 2008. The focus of the Convention will be juvenile and family law topics including custody and visitation, divorce, child abuse and neglect, domestic violence, juvenile delinquency and substance abuse. Guardians ad litem, City, County and Commonwealth Attorneys and attorneys in private practice should find topics of interest for CLE credit each day of the convention. In addition, there will be opportunities to interact with judges from all over the Commonwealth and the United States. For more information, visit [www.ncjfcj.org](http://www.ncjfcj.org) and click on "Conferences".

### CONGRATULATIONS TO THE INAUGURAL MEMBERS OF THE NPBA 100% CLUB!

The 100% Club is a special category of membership that demonstrates a commitment to the legal profession and our community from law firms, law departments and legal organizations with three or more attorneys who enroll 100% of their attorneys as members in the NPBA.

#### Firms and organizations with 100% NPBA membership:

##### Firms of 25+ Attorneys

Vandeventer Black LLP  
Willcox & Savage, P.C. (Norfolk office)  
Williams Mullen (Norfolk office)  
Wolcott Rivers Gates

##### Firms of 10-24 Attorneys

Crenshaw Ware & Martin, PLC  
Norfolk City Attorney's Office  
Taylor & Walker, P.C.

##### Firms of 3-10 Attorneys

Abrons, Fasanaro & Sceviour, PLLC  
Bonney & Allenberg, P.C.  
Breit Drescher & Imprevento, P.C.  
Christie Kantor Griffin & Smith, P.C.  
Davey & Brogan, P.C.  
Epstein Sandler & Flora, P.C.

Fraim & Fiorella, P.C.  
Furniss Davis Rashkind & Saunders, P.C.  
Kalbaugh, Pfund & Messersmith  
Marcus, Crowley & Liberatore, P.C.  
Myers, Myers & Myers  
Protogyrou & Rigney, PLC  
Rabinowitz Swartz Taliaferro  
Swartz & Goodove, P.C.  
St. Clair & Rosenblum  
Shapiro, Cooper, Lewis & Appleton, P.C.  
Stackhouse Nexsen & Turrietta, PLLC  
Stokes Timms Bell & Vaiden, P.C.  
Tavss Fletcher  
Waldo & Lyle, P.C.  
Weinberg & Stein  
Wilks Alper & Harwood, P.C.  
Zoby & Broccoletti, P.C.

**100% Club members will be recognized at the Annual Meeting on May 14, 2008.**  
**If your firm was omitted from this list in error, please let the Bar Office know by May 8, 2008 to be included in the recognition.**

## BENCH BAR CONFERENCE 2008



Bench Bar Conference Chair Steve Jackson, Justice Lemons and Don Schultz



Judge Everett Martin, Neal Schulwolf, Jeff Stredler and the Hon. Sal Iaquinto



Seymour Teach and Judge Sherman



Judge Daugherty and Judge Thomas

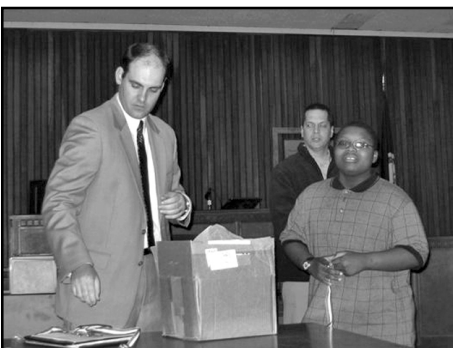
## MOCK TRIAL PROGRAM A SUCCESS



The pictures tell the story...energetic and dedicated middle schoolers from four Norfolk middle schools spent many weeks learning about trial process, evidence, objections and why they never want to appear in court as a defendant in real life from NPBA volunteer attorneys.

Thanks to the busy NPBA members listed below who so generously devoted their time and energy to the success of the Norfolk Middle School Mock Trial Program, chaired ably for the second year running by T. Wayne Williams of Kalbaugh, Pfund & Messersmith, P.C.

Their commitment to this project showed in the results in the Circuit Court courtrooms on Wednesday, April 2 when the students litigated their cases in real courtrooms, before real judges. These finals were covered by the Virginian-Pilot, as well as broadcast on Channel 47, Cox Cable.



### Ruffner Middle School

Joe Depadilla      Aminah Rogers  
Elaine Inman      Wes Simon  
Steve Owen      Ryan Snow

### Northside Middle School

Phillip Boone      Raymond Hartz  
Joe Carpenter      Emily Munn

### Meadowbrook Middle School

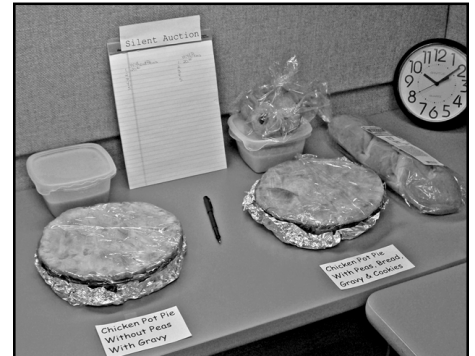
John Bonney      Kim Ogletree  
Andy Fox      Regis Rice

### Blair Middle School

Woody Anderson      Peter Reeves  
Ann Brogan

## ANOTHER RECORD BREAKING RESULT FOR THE LEGAL FOOD FRENZY

Preliminary results indicate that more than \$90,000.00 was raised in monetary contributions alone. Additionally, 8,622.50 pounds of food were donated, after conversion without bonus - a preliminary total of 370,711.10 pounds of food! Statewide, over 1.3 million converted pounds were raised. Stay tuned for final results and winners of the Attorney General's Cup.



Photos of the bake sale and storage area at McKenry, Dancigers, Dawson & Lake, P.C.



## EMPLOYMENT OPPORTUNITY

AV Virginia Beach firm seeks attorney with 2 - 4 years experience in civil litigation. Familiarity with real estate and/or condemnation law would be beneficial. Send resumes to John Norris at Norris & St. Clair, PC at 2840 S. Lynnhaven Rd., Virginia Beach, VA 23452-6715 or fax to 498-7744.

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Billy Harris      (757) 986-2690  
(757) 735-3349

## FIRM ANNOUNCEMENTS

In January 2008, the Virginia Bar Association elected **LeClairRyan** partner **Jeffrey H. Gray** to serve a three year term on the Board of Governors. Also honored was LeClairRyan partner **Ray W. King**, who was inducted as a Fellow in the Virginia Law Foundation's class of 2008. Jeffrey H. Gray is a partner in LeClair Ryan's Financial Services Group in Virginia Beach. His practice includes litigation involving securities, banking, accounting, financial and business issues. Ray W. King is a partner in LeClairRyan's Real Estate Group in Norfolk. His practice encompasses all aspects of commercial real estate transactions, including representing clients in the purchase, sale, financing and defeasance of high rise office buildings, office parks, shopping centers and apartment complexes in the eastern United States.

**LeClair Ryan** announced its merger with the law firm of Wright Robinson Osthimer & Tatum, through which the firm will add 50 attorneys, and an internationally recognized e-discovery and litigation management practice. The merger was effective March 31, 2008 with the merged firm being known as LeClairRyan. Building on recent growth in Boston, New York City, and Newark the merger bolsters LeClairRyan's litigation practice in the areas of products liability, construction, employment, the aviation industry, business counsel and corporate law. Upon completion of the merger, the firm will represent a wide variety of clients throughout the nation with more than 270 attorneys, with offices in California, Massachusetts, Michigan, New Jersey, New York, Virginia and Washington, D.C. Currently, LeClairRyan is ranked among the National Law Journal's Top 200 law firms.

**M. Colston Jones** and **Nicholas L. Woodhouse** have joined **Protogyrou & Rigney, P.L.C.** as associates. Both attorneys will focus on matters of criminal and civil litigation. Jones received his bachelor's degree from Haverford College and his juris doctorate from Washington and Lee University School of Law. Mr. Woodhouse received his bachelor's degree from Virginia Tech and his juris doctorate from the Dickinson School of Law at Pennsylvania State University.

**Andrew M. Sacks**, of **Sacks & Sacks, PC**, was installed as president of the Virginia Trial Lawyers Association for 2008-2009 at the Association's annual meeting. Sacks has been active in VTLA in numerous committee activities, including establishment of the Virginia Criminal Justice Conference, which brings together prosecutors, criminal defense attorneys and judges to improve the criminal justice system. He received the "Leader in the Law Award" in 2006 from *Virginia Lawyers Weekly* for his work on the Conference. He also serves in professional organizations such as the Virginia Association of Criminal Defense Attorneys where he is a past president, the Virginia Criminal Sentencing Commission, the National Association of Criminal Defense Lawyers, the American Association for Justice, and the International Academy of Trial Lawyers. He is chair of the Virginia Regional Board for the Anti-Defamation League of B'nai B'rith. Sacks practices in Norfolk with his father, **Stanley E. Sacks**, a past president and founding member of VTLA. VTLA represents 2,500 attorneys statewide.

**Taylor and Walker, P.C.** recently expanded their Richmond office with the acquisition of Taylor, Hazen & Kauffman, PLC of Richmond. Taylor & Walker, P.C. in Norfolk, was formed in 1974 by J. Hume Taylor, Jr. and William C. Walker as a general practice law firm with an emphasis on civil litigation generally, and insurance defense work in particular. They have had a Richmond office for 10 years. The Richmond office is located at 6800 Paragon Place, Suite 626, Richmond VA 23230.

**Troutman Sanders LLP** and **Williams Mullen** have been named Go-To Law Firms for Leading Technology Companies based on a recent survey by American Lawyer Media (ALM). For the survey, ALM asked general counsel at leading technology companies which outside law firms they turned to for assistance and legal support. ALM's research department also investigated and gathered independent data on these outside firms from various public record resources, such as court dockets and securities filings, key publications and well-respected commercial databases. The surveys and research focused primarily on a firm's litigation, cor-

porate transactions/mergers and acquisitions, labor and employment, intellectual property, securities and international practice areas.

**Williams Mullen** announced that **William F. Devine** was recognized as a leading attorney for business litigation by *Super Lawyers* magazine in their *Lawyers, Corporate Counsel Edition*. Super Lawyers is a listing of outstanding lawyers from more than 70 practice areas who have attained a high degree of peer recognition and professional achievement.

**Willcox & Savage** is proud to announce that **Stephen R. Jackson** is serving on the Federal Bar Association National Board of Directors. Steve has been active in the Federal Bar Association for many years. He is the Past President and Board member of the Tidewater Virginia Chapter of the Federal Bar Association and presently serves as a Vice President for the Fourth Circuit and current Chairman of the Circuit Vice Presidents. Steve is also a Fellow of the Foundation of the Federal Bar Association.

**Willcox & Savage** is pleased to announce that **Neil L. Rose** is serving as Chair of the Elder Law Section of the Virginia Bar Association. Neil has been an active member of the organization for many years. The VBA Elder Law Section brings together attorneys who are dedicated to improving the quality of legal services provided to the elderly. The Section has been instrumental in preparing an Elder Rights Conference and has been advocating for the establishment of a legal hotline for the elderly in Virginia.

**Willcox & Savage** is proud to announce that **Wiley F. Mitchell, Jr.**, was recently awarded the "Distinguished Member Award" by the National Association of Railroad Trial Council (NARTC), an association of more than 1,100 trial attorneys who specialize in handling the defense of railroad litigation. The award is given annually to a member who has made significant contributions to the work of the association. Mr. Mitchell is a former president of the NARTC, of which he has been an active member for many years, and currently serves on its Executive Committee.





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## **MESSAGE FROM THE YOUNG LAWYERS' SECTION**

**By Caryn West, Chair**

**REMINDER** – The Young Lawyers Section Annual Golf Tournament to benefit the Norfolk Law Library will be at Bide-A-Wee Golf Course on June 26, 2008. As usual, there will be a fun day of golf with your fellow attorneys, including beverages from the drink cart and dinner after the tournament. Until June 13, Members play for \$75. For non-Members and for those registering after June 13, the price will be \$85 per person. The fee includes practice balls on the range before play begins, 18 holes of golf, beverages from the “drinks” cart during play and a barbeque dinner afterwards. In addition, there will be prizes for the best teams. To sign up your team (and don't forget your summer associates), please contact Kevin Greene by email at [kgreene@wilsav.com](mailto:kgreene@wilsav.com) or by phone at 628-5686.

Also, please consider a sponsorship for the Golf Tournament. Sponsorships are \$250.00 for Law Firms. Sponsorship and a team of four golfers is \$550.00 and a professionally printed sign advertising your sponsorship will be placed at one of the holes of the golf course. All proceeds from the tournament go to the Norfolk Law Library. Help us support this great cause!

The Young Lawyers Section's “First Thursday of the Month” happy hour program continues on May 8, 2008 and June 5, 2008. [Please note that May 8 is actually the SECOND Thursday in May.] The May 8th happy hour will be at Kincaids at MacArthur Center, and June's happy hour location will be announced at a later date.

Finally, we are bringing back the Young Lawyers' Section Tides Games. We have reserved a section of box seats for the “Business Man's Special” on Thursday, May 29, 2008 at 12:15 p.m. Tickets are \$10, first come first serve, to the entire bar association, not just YLS members. This is a great opportunity for lawyers to take their summer associates out to meet some attorneys in the area. For tickets and more information, please contact Joshua Baker at [jeb@emdomain.com](mailto:jeb@emdomain.com) or 622-5812.

As always, feel free to contact me at [cwest@clarkedolph.com](mailto:cwest@clarkedolph.com) if you have suggestions for more great events for the YLS section!



**Caryn West**

## **MARCH LUNCHEON MEETING**

**FEATURING JODY WAGNER, VIRGINIA SECRETARY OF FINANCE**





# Managing Lawyer Lists

By: *Darren J. Klink, APR*

Lawyer lists: we've all seen them. Many of you are listed. Some of you wish you were. Others would never want to be associated with a list. Why should you care? Let's take a look at a few of those gnarly lists and find out what they're all about.

**Best Lawyers:** Are you one of the Best Lawyers in America? If you don't know, you'll have to go to your law library and find the "Big Book" to see if you are one of the 29,575 attorneys listed or visit [www.bestlawyers.com](http://www.bestlawyers.com) right from your desk. Best Lawyers touts itself as the "oldest and most respected peer review publication" available and its list is based on detailed evaluations of lawyers by other lawyers. Best Lawyers is said to be a great source for corporate counsel to find attorneys at the top of their game. The book has been around for a long time, is advertisement free, and may be one of the most credible sources of information available. If you or your firm is not listed, visit their website to find out how to get the ball rolling.

**Martindale-Hubbell:** Martindale is the real deal. They maintain a database of every licensed attorney in the US, and are best known for their peer review ratings (CV®, BV®, and AV®). They are also known for being expensive. Although a basic listing is free, adding firm profiles, attorney profiles, articles, client reviews and the like will cost you. A Martindale representative can explain the benefits of paid listings, but the best bang for your buck is to get rated as it can be a good marketing tool. For those that have never been rated, you can initiate the long process yourself - visit [www.martindale.com](http://www.martindale.com) for more information. The website is full of all sorts of tools lawyers can use to market themselves. Who really reads it all is another story. In any event, it's always good idea for lawyers to check the accuracy of your listing regularly. Go look yourself up now at [www.martindale.com](http://www.martindale.com).

**Super Lawyers:** Time to wade into some murky waters. No offense to Super Lawyers out there, but don't spend too much time trying to get on this list. Any lawyer can request to be included on the list, and can purchase ads, profiles and supplements to promote

themselves. Some states have ruled that "Super Lawyer" is prohibited as a form of unethical comparative advertising. Use the list at your own risk, and find out more by visiting [www.superlawyers.com/virginia](http://www.superlawyers.com/virginia).

**Legal Elite:** The Legal Elite list is published by *Virginia Business* magazine each December. For years they sent ballots only to VBA members, which left a lot of lawyers out. This year, they are fixing that problem by allowing all licensed attorneys in Virginia to vote online. Each year they rotate featured practice areas, so lawyers can scramble for as many "votes" as possible. The "winners" in each category get a full page feature in *Virginia Business*, and the rest get listed among the elite. For a pretty penny, you can also buy glossy reprints and ads for marketing purposes. Behind the scenes, making the most of this list can be ugly, but with a little work and coordination, results can be swayed. To find out more about the list and selection process, visit [www.virginiabusiness.com](http://www.virginiabusiness.com).

**Other Lists:** There are countless lists for attorneys and law firms - many of which are a waste of resources. Any Who's Who is a Who's Snoozed; it is boring, wasted money and has no marketing value. Other lists worth considering should be published by a reliable source, such as *Lawyers Weekly*, *Inside Business*, area/regional news or business publications and typically require no financial investment to be listed.

The verdict: Lawyer lists are a fact of life and a necessary evil. Most are here to stay as long as ads are purchased and egos support them. Some can complement your marketing efforts - others can complicate them. All in all, lists are what you make them and are a reflection of you as a professional. Before you participate and spend a chunk of change, do a little research and see what they're all about.

*Darren J. Klink, APR is a law firm marketing consultant and president of Greenlink Marketing Advisors LLC based in Norfolk, VA. You may contact him at 757.641.0508 or [dklink@greenlinkadvisors.com](mailto:dklink@greenlinkadvisors.com).*

## WILLIAM T. MASON, JR. HONORED

Recently, Bill Mason was recognized by the U.S. Attorney for the Eastern District of Virginia for his historic appointment as the first African-American Assistant U.S. Attorney in the Eastern District.



Mason was raised in Norfolk, graduated from Colby College in 1947 and received a law degree from Howard University in 1950. He was admitted to the Virginia Bar in 1951 and was a solo practitioner in Norfolk until 1963, when he was appointed an Assistant United States Attorney by Attorney General Robert F. Kennedy. Mason served under United States Attorneys Claude V. Spratley, Jr. and Brian P. Gettings through June 1972, when Mason and the late William P. Robinson, Jr. set up practice together in Norfolk. Mason has been active in bar and community activities ever since.

Bill is a longtime respected member of the Norfolk and Portsmouth Bar Association and is current president of the South Hampton Roads Bar Association.

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**LUMEN LEGAL JOB OPPORTUNITY**  
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